



Canada-Focused Fund Managers

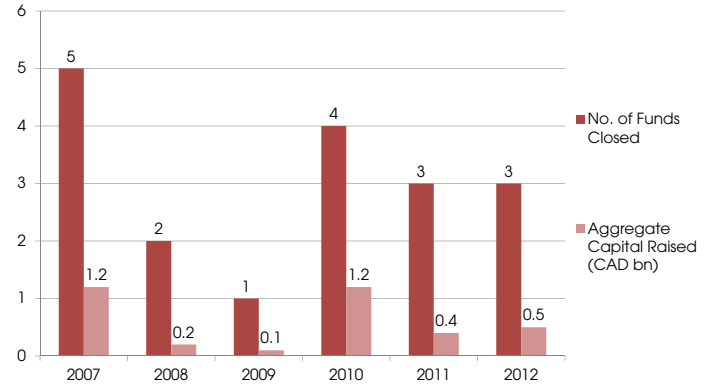
Farhaz Miah analyzes key statistics on Canada-focused closed-end private real estate fund managers.

Fig. 1: Key Facts; Solely Canada-Focused Closed End Private Real Estate Funds

Total No. of Funds in Market	6
Aggregate Target Capital of Funds in Market (CAD bn)	1.3
Aggregate Capital Raised (CAD bn), 2007 - Present	3.6
Aggregate Capital Raised (CAD bn) in Last 10 Years, 2003 - Present	6

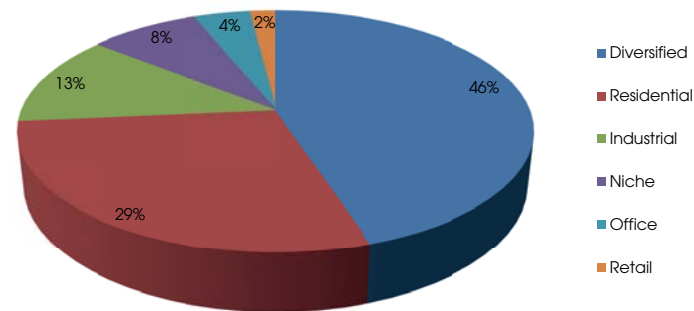
Source: Preqin Real Estate Online

Fig. 2: Annual Solely Canada-Focused Private Real Estate Fundraising, 2007 - 2012



Source: Preqin Real Estate Online

Fig. 3: Breakdown of Primary Property Focus of Closed-End Canada-Focused Private Real Estate Funds - Funds in Market and Funds Closed, 2002 - June 2013



Source: Preqin Real Estate Online

Subscriber Quicklink:

Subscribers to Preqin's [Real Estate Online](#) can click [here](#) to access detailed profiles for 72 real estate fund managers that invest in Canada.

Not yet a subscriber? To see how [Real Estate Online](#) can help you, please visit:

www.preqin.com/reo

Fig. 4: Five Largest Canada-Focused Closed-End Private Real Estate Funds in Market by Target Size

Fund	Firm	Property Focus	Strategy	Target Size (mn)
Northam Canadian Commercial Property Fund II	Northam Realty Advisors	Office	Core, Core-Plus	CAD 500
Standard Life Canadian Real Estate Growth Fund	Standard Life Investments Property	Diversified	Value Added	CAD 250
LaSalle Canadian Income & Growth Fund IV	LaSalle Investment Management	Diversified	Opportunistic, Value Added	CAD 250
Hungerford Properties Western Canada Opportunities Fund	Hungerford Properties	Diversified	Opportunistic, Value Added	CAD 150
Walton Alberta Land Development	Walton Asset Management	Diversified	Opportunistic	USD 150

Source: Preqin Real Estate Online

Fig. 5: Five Largest Canada-Focused Closed-End Private Real Estate Funds Closed, 2007 - June 2013

Fund	Firm	Property Focus	Strategy	Final Close Size (mn)
KingSett Real Estate Growth III	KingSett Capital	Diversified	Opportunistic	CAD 700
KingSett Real Estate Growth IV	KingSett Capital	Diversified	Opportunistic	CAD 450
Northam Canadian Commercial Property Fund	Northam Realty Advisors	Diversified	Core, Core-Plus	CAD 400
LaSalle Canada Income & Growth Fund III	LaSalle Investment Management	Diversified	Value Added	CAD 227
Tricon XII	Tricon Capital Group	Residential	Opportunistic	CAD 196

Source: Preqin Real Estate Online

The 14TH ANNUAL EUROPEAN REAL ESTATE OPPORTUNITY & PRIVATE FUND INVESTING FORUM



31 October – 1 November 2013
London, UK

DONT FORGET TO MENTION DISCOUNT CODE "PREQIN' FOR 10% SAVINGS

IMN's European Real Estate Opportunity & Private Fund Investing Conference, part of our esteemed series of opportunity fund conferences, discusses critical issues for the fund & investor communities & more than 360 real estate professionals register annually.

SPEAKER/SPONSORSHIP OPPORTUNITIES

For speaking and/or sponsorship opportunities, please contact Andy Melvin at + 1 212.901.0542 or amelvin@imn.org

SPONSOR LOGOS

GOLD SPONSOR:



BRONZE SPONSORS:



REGISTRATION INFO:

Web: <http://www.imn.org/eurooops> | 3
Call: + 1 212-224-3428 / + 44 (0) 207 779 8999
Email: hotline@imn.org

**Remember to quote "PREQIN"
to save 10% on your booking!**

iGlobal Forum

REAL ESTATE PRIVATE EQUITY SUMMIT: EUROPE

SEPTEMBER 18th, 2013 | LONDON, UK

KEY TOPICS TO BE COVERED INCLUDE:

- Gain insights into **investors' preferred strategies and expectations** from their real estate investments
- Examine the **growing role of alternative finance providers**
- Investigate **whether prime markets are good value**
- Identify long-term **opportunities in non-core markets**
- Learn about **the banks' plans and goals** for 2013
- Discover how **long-term structural trends** will impact the real estate market
- Know how to capture **opportunities outside of your domestic market**

NETWORK WITH LEADING:

- Real Estate Private Equity Firms
- Corporate & Public Pension Plans
- Insurance Companies
- Investment Banks
- Distressed Debt Firms and Investors
- Real Estate Asset Management Firms
- Commercial Real Estate Executives
- Real Estate Developers, Owners & Investors

REGISTER TODAY AT www.iglobalforum.com/europe

Exclusive
discount code for
subscribers: use code
PQRE for 10% off