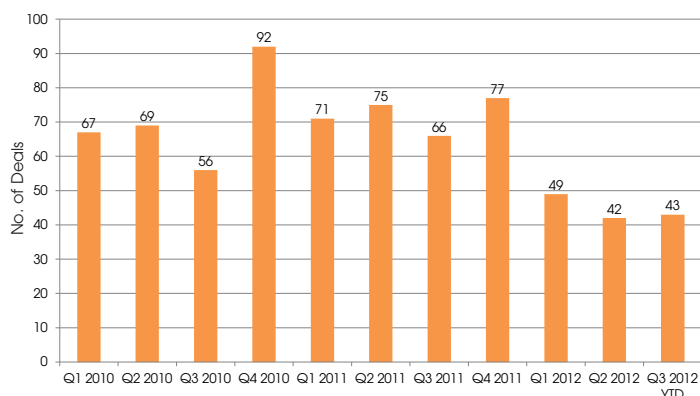




Infrastructure Deals

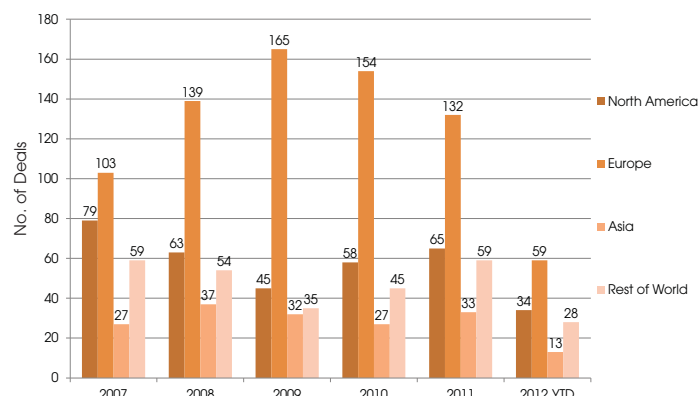
Elliot Bradbrook examines the latest stats from the deals market.

Fig. 1: Quarterly Number of Deals Made by Unlisted Infrastructure Fund Managers, Q1 2010 - Q3 2012 YTD (As of 14 September 2012)



Source: Preqin Infrastructure Online

Fig. 2: Infrastructure Deals by Region, 2007 - 2012 YTD (As of 14 September 2012)



Source: Preqin Infrastructure Online

Fig. 3: 10 Notable Deals Made by Unlisted Infrastructure Fund Managers in 2012 YTD (As of 14 September 2012)

Asset	Location	Industry	Investor(s)	Deal Size (mn)	Stake	Date
Autovía Ruta de la Plata	Spain	Roads	Acciona, Cintra, Meridiam Infrastructure	EUR 998	100%	Mar-12
Caiman Energy II	US	Natural Resources Pipelines	EnCap Flatrock Midstream, Highstar Capital, Williams Companies	USD 800	100%	Jul-12
Edinburgh Airport	UK	Airports	Global Infrastructure Partners	GBP 807	100%	Mar-12
Luis Muñoz Marín International Airport	Puerto Rico	Airports	Grupo Aeroportuario del Sureste, Highstar Capital Fund IV	USD 615	100%	Jul-12
I-95	US	Toll Roads	Fluor Corporation, Transurban	USD 925	100%	Aug-12
Kurnell Desalination Plant	Australia	Water Treatment	Hastings, Ontario Teachers' Pension Plan	AUD 2,300	100%	Jun-12
Open Grid Europe	Germany	Natural Resources Pipelines	Abu Dhabi Investment Authority, British Columbia Investment Management Corporation, Macquarie Infrastructure and Real Assets (MIRA), MEAG Munich Ergo Asset Management	EUR 3,100	100%	May-12
OGK-5	Russia	Power Plants	AGC Equity Partners, Macquarie Renaissance Infrastructure Fund, Russian Direct Investment Fund, Xenon Capital Partners	USD 625	26.43%	Feb-12
Sunshine Coast University Hospital	Australia	Hospitals	Lend Lease Group, Siemens AG	AUD 2,000	100%	Jun-12
Veolia Water UK	UK	Water Distribution	Infracapital Partners, Morgan Stanley Infrastructure	GBP 1,240	90%	Jul-12

Source: Preqin Infrastructure Online

Subscriber Quicklink:

Subscribers can click [here](#) to access a full list of the 134 investments made by unlisted infrastructure fund managers in 2012 YTD.

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Wealth Managers in Infrastructure

Preqin has now launched coverage of wealth managers involved in the Infrastructure, Private Equity, Real Estate and Hedge Fund asset classes.

Infrastructure Online Now Includes:

- [Wealth Manager Profiles](#) - constantly updated, searchable profiles of wealth managers and their infrastructure investment preferences.
- [Wealth Manager Contact Details](#) - access the details of wealth managers' key personnel and preferred methods of contact.

Address: [Redacted]
 Tel: [Redacted]
 Other Offices: [Show/Hide Offices...](#)
 Website: [Redacted]
 Type: Wealth Manager
 About: [Redacted] offers wealth management to ultra high-net-worth individuals and their families. It offers its clients services including investing, wealth structuring, capital advisory, philanthropy and banking. It has multiple offices around the globe, and in many states in the US. It is [Redacted].
 Assets (mn): Total Assets Under Advisement (USD bn): 770,000
 Source of Allocation: Part of Private Equity allocation
 Allocations:

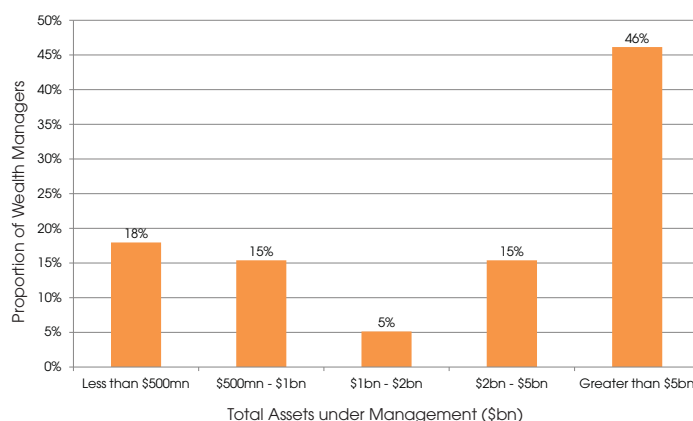
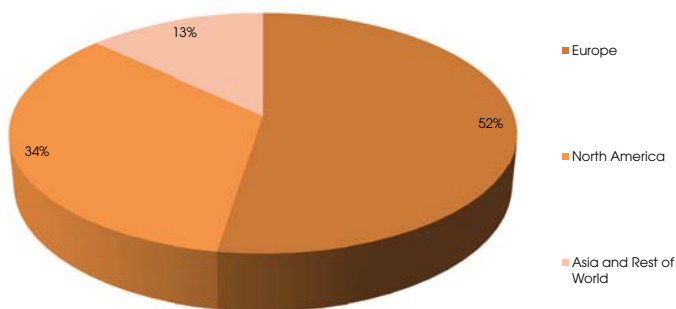
Type	Investing	Current Allocation		Target Allocation	
		Amount (mn)	%	Amount (mn)	%
Unlisted Infrastructure Funds	Yes	-	-	-	-

Investment Plans: [Redacted] gains exposure to infrastructure via its overall allocation to private equity investments. The firm puts a large emphasis on diversification among such investments, across geography, strategy and vintage year, though within the infrastructure umbrella, it has a preference for energy-focused investments.

The charts below demonstrate how this newly available data can provide insight into wealth managers investing or considering investing in infrastructure. Fig.1 shows that more than half (52%) of wealth managers actively investing in infrastructure are located in Europe, with North America and Asia & Rest of World following at 34% and 13% respectively, while Fig. 2 reveals that almost half (46%) of wealth managers that invest in infrastructure have more than \$5bn in assets under management, making them an important potential source of capital for infrastructure funds.

Fig. 1: Geographical Location of Private Infrastructure Wealth Managers

Fig. 2: Wealth Managers Investing in Infrastructure Split by Assets under Management



Source: Preqin Infrastructure Online

Source: Preqin Infrastructure Online

Preqin has also released a complimentary research report, providing insights into wealth managers involved in the alternative assets industry. Download your free copy now:

[Wealth Managers Outlook: Alternative Assets](#)

For more information and to arrange a walkthrough of the service, please visit: www.preqin.com/wealth