



Fundraising Update: Q2 2012

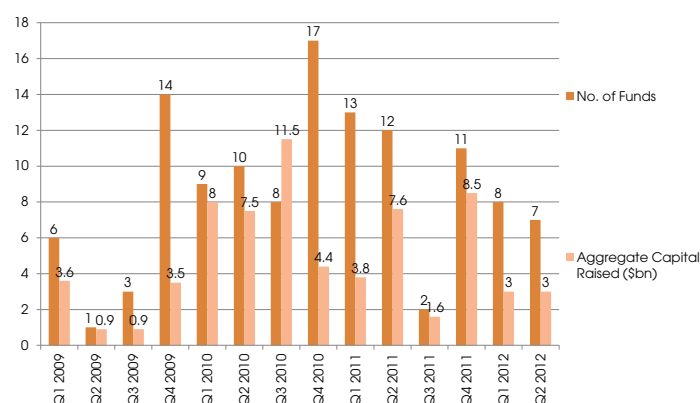
Emma Davis provides a round-up of the latest fundraising statistics.

In Q2 2012, seven unlisted infrastructure funds reached a final close, having raised an aggregate \$3bn (Fig. 1). The exact same amount of capital was raised by the eight funds to reach a final close during Q1 2012. Despite a drop in the number of funds reaching a final close, 17 funds held an interim close during Q2 2012, raising \$10.5bn towards their overall fundraising targets. This represents a considerable increase on the \$3.1bn raised by funds holding an interim close in Q1.

The largest infrastructure fund to close in Q2 2012 was KKR Infrastructure Fund, which held a final close in May on \$1.04bn. Other significant funds to close included the €400mn AMP Capital Infrastructure Debt Fund and the £333mn Equitix Fund II. The most significant interim close during the quarter was the \$5.5bn second close held by Global Infrastructure Partners II in May.

Going into Q3 2012, there are 147 unlisted infrastructure funds on the road targeting an aggregate \$97bn in institutional investor capital. This represents a slight decrease on the number of funds that were in market at the start of Q2 2012, but the level of aggregate capital being targeted remains the same. The \$97bn currently being sought by infrastructure fund managers is 3.9% higher than the amount targeted at the beginning of the year.

Fig. 1: Quarterly Unlisted Infrastructure Fundraising, Q1 2009 - Q2 2012

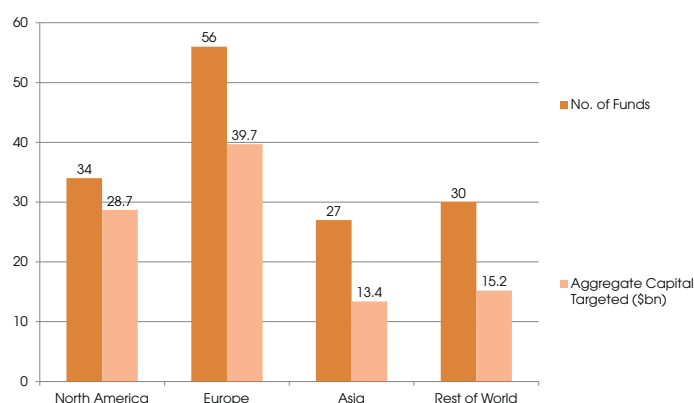


Source: Preqin Infrastructure Online

In terms of primary geographic focus, more funds currently on the road are focused on Europe than any other region. As shown in Fig. 2, a total of 56 funds in market primarily focus on European investment, highlighting that the region remains the centre of activity in the infrastructure space. Thirty-four funds are focused on North America, 27 on Asia, and 30 on opportunities outside of these core regions.

In terms of aggregate capital sought, European funds are again the most significant, targeting \$39.7bn in investor capital. Funds primarily targeting North American infrastructure assets are seeking \$28.7bn, while Asia-focused funds are looking to raise \$13.4bn. Infrastructure funds targeting assets outside these three regions are seeking to raise \$15.2bn from investors. North American and European infrastructure funds account for 61% of the total number of funds currently in market and 71% of the aggregate target capital. The average size of a North America-focused fund is \$844mn, significantly higher than the \$709mn for European funds, the \$496mn for Asian funds, and the \$507mn for Rest of World-focused vehicles.

Fig. 2: Breakdown of Unlisted Infrastructure Funds on the Road by Primary Geographic Focus



Source: Preqin Infrastructure Online

Fig. 3: Top Five Unlisted Infrastructure Funds on the Road by Target Size

| Fund | Firm | Target Size (mn) | Firm Location |
|---|--------------------------------|------------------|---------------|
| Global Infrastructure Partners II | Global Infrastructure Partners | 5,000 USD | US |
| Highstar Capital Fund IV | Highstar Capital | 3,500 USD | US |
| Alinda Global Core Infrastructure Fund | Alinda Capital Partners | 3,000 USD | US |
| CVC European Infrastructure Fund | CVC Infrastructure | 2,000 EUR | UK |
| RREEF Pan-European Infrastructure Fund II | RREEF Infrastructure | 2,000 EUR | UK |

Source: Preqin Infrastructure Online