

PRIVATE EQUITY & VENTURE CAPITAL SPOTLIGHT

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BUYOUT PERFORMANCE: THE IT CROWD



Following a period of consistent buyout returns, we provide analysis on how returns have varied across industries and look at the widening gap between the top performing buyout funds.

[Find out more on page 3](#)

VENTURE CAPITAL FUND MANAGER OUTLOOK FOR H2 2017



DEAL FLOW AND COMPETITION

Using the results of from our June 2017 fund manager survey, we analyze fund managers' views on the level of competition in the venture capital industry.



OUTLOOK AND FUTURE PLANS

Having identified the key issues in the industry, we reveal fund managers' plans for the next 12 months, comparing them to the previous year.

[Find out more on page 7](#)



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- Jürgen Schmidhuber, *Scientific Director*, Swiss AI Lab, IDSIA (USI & SUPSI); *Chief Scientist*, NNAISENSE; and the *Father of Modern AI*
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The SuperInvestor Team

BUYOUT PERFORMANCE: THE IT CROWD

Using data from the newly launched **2017 Preqin Alternative Assets Performance Monitor**, we evaluate buyout fund performance, using key metrics to compare the performance of sector-specific funds.

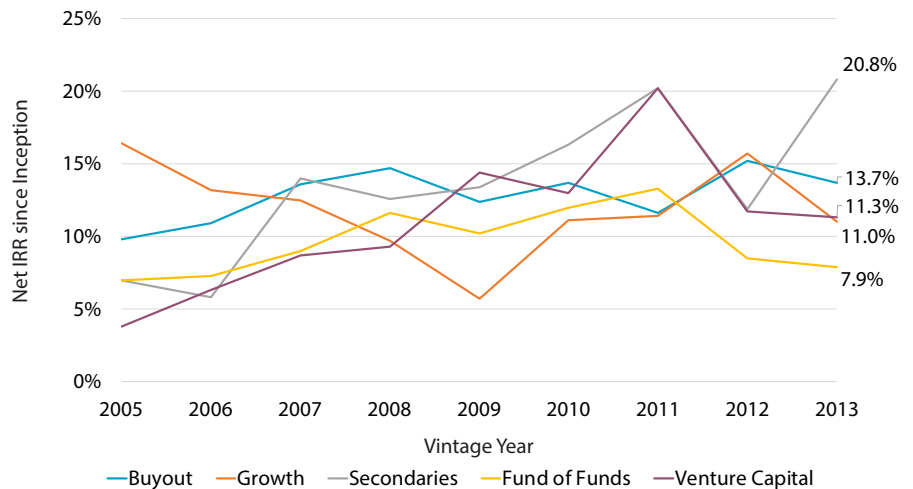
Private equity has played an increasingly important role in investor portfolios in recent years. Bolstered by the potential for strong annual returns diversified from public market performance, the industry has grown as investors that have seen strong distributions from the sector look to reinvest capital. Investor satisfaction with private equity returns has helped to drive this growth: among institutional investors surveyed by Preqin in June 2017, 89% reported that their investments had met or exceeded their expectations over the past 12 months, with this figure increasing to 92% when evaluating performance over the past three years.

Representing 57% of the \$2.6tn global private equity industry, the buyout market is central to the industry and looks set to be the destination of significant investor allocations in coming years. In this article, we use data from Preqin's newly launched **2017 Alternative Assets Performance Monitor** and the **Private Equity Online** database to evaluate the performance of buyout funds, and reveal which industries are delivering the strongest returns.

BUYOUT FUNDS CONSISTENTLY PERFORM

Fig. 1 shows that, with the exception of 2005 vintage venture capital funds, private

Fig. 1: Private Equity - Median Net IRRs by Strategy and Vintage Year, (As at August 2017)



Source: Preqin Private Equity Online

equity funds have generated median net IRRs above 5% since 2005, highlighting the diversification benefits delivered by private equity investments over the course of the Global Financial Crisis (GFC). Buyout funds have delivered the most consistent returns: median net IRRs of 2005-2013 vintage funds ranged from 9.8% (2005) to 17.0% (2012), a range of just 7.2 percentage points. This is a significantly lower range than for growth (10.7pp) and venture capital (16.4pp) vehicles over the same period.

PRIVATE EQUITY ASSETS UNDER MANAGEMENT (\$MN) BY FUND TYPE (AS AT DECEMBER 2016)

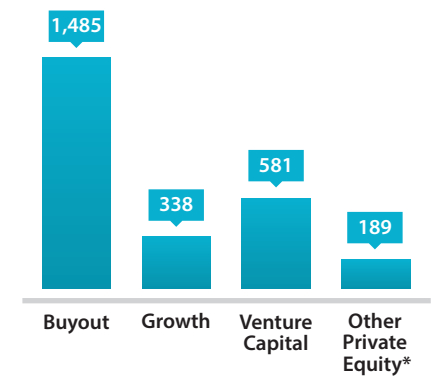
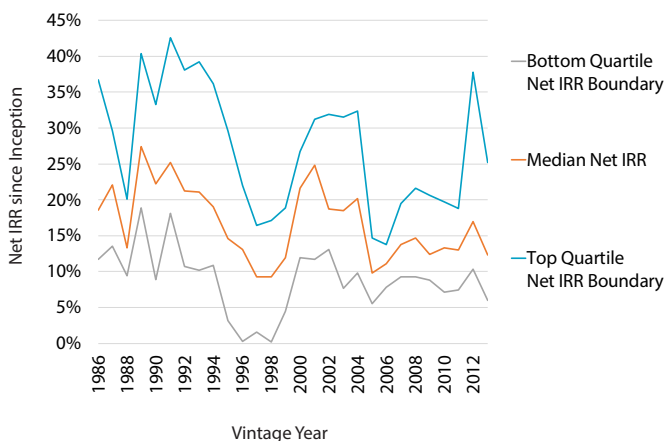
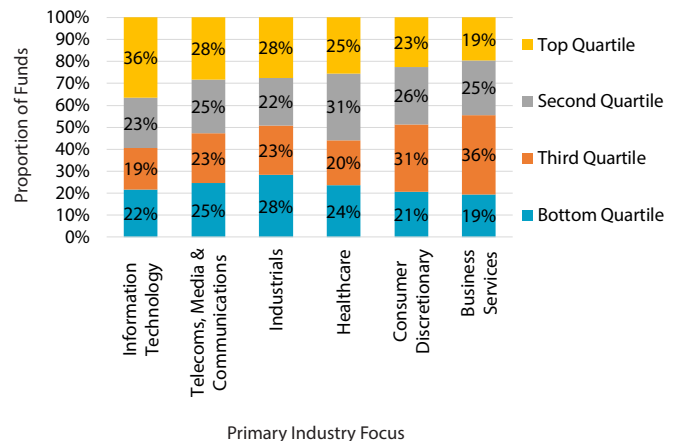


Fig. 2: Buyout - Median Net IRRs and Quartile Boundaries by Vintage Year (As at August 2017)



Source: Preqin Private Equity Online

Fig. 3: Performance Quartiles of Sector-Specific Buyout Funds by Industry Focus



Source: Preqin Private Equity Online

*Other private equity includes balanced, co-investment, co investment multi-manager, direct secondaries and turnaround funds.

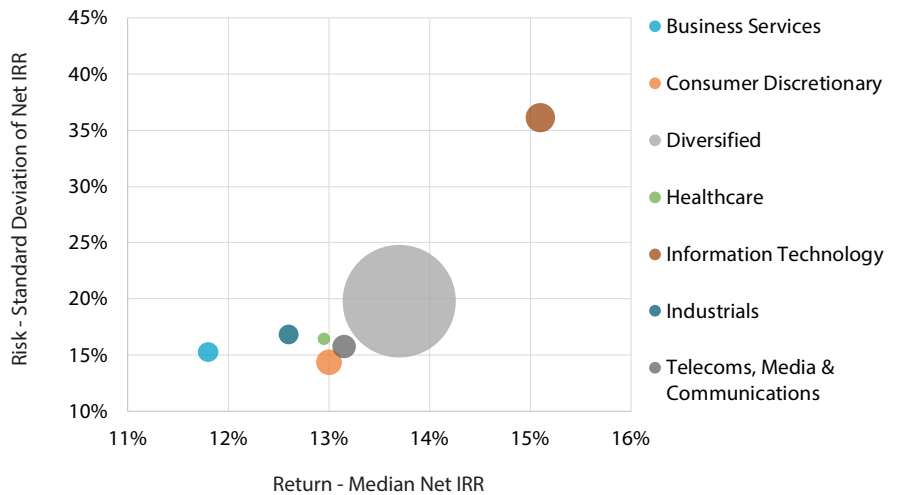
Historically, buyout funds have typically generated median net IRRs over 10% for most vintage years (Fig. 2). While there was a dip in the IRRs of buyout vehicles investing in the years prior to the GFC, the median net IRR for vintage 2005 funds is at 9.8%, while the bottom quartile IRR boundary did not fall as much as for vintage 1995-1998 funds. Since 2007, the gap between buyout vehicles delivering top- and bottom-quartile median net IRRs has generally stayed at around 10 percentage points; however, for the most recent vintages this gap has grown, despite median net IRRs remaining relatively consistent. As the gap between the best and worst performing managers widens, the importance of fund selection and due diligence increases.

PERFORMANCE BY INDUSTRY

Returns of buyout funds have differed considerably depending on industry focus: over one-third (36%) of information technology (IT)-focused funds have delivered net IRRs in the top quartile, the largest proportion of any specific industry focus (Fig. 3). Twenty-eight percent of telecoms, media & communications and industrials buyout funds have recorded top-quartile IRRs. Interestingly, a large proportion (28%) of funds focused on investment in the industrials sector delivered returns in the bottom quartile, indicating the dispersion of returns among industrials-focused buyout strategies.

The risk/return profile of IT-focused buyout funds is significantly different to that of other buyout fund types (Fig. 4).

Fig. 4: Buyout - Risk/Return Profile by Industry Focus



Source: Preqin Private Equity Online

The returns of IT-focused funds – which are typically strong – are much more dispersed than for funds focused on other industries. Buyout funds allocating across multiple industries account for the vast majority (80%) of buyout capital and deliver the second strongest returns, behind only funds targeting investment in IT. Given the amount of capital diversified funds represent, it is perhaps unsurprising to see these vehicles generating a wide spectrum of returns.

IT-FOCUSED BUYOUT FUNDS LEAD THE WAY

For most vintage years since 2000, IT-focused buyout funds outperformed the wider buyout industry (Fig. 5). Although buyout funds have generally delivered median net IRRs above 10%, technological advances and growth in IT industries

MEDIAN NET IRRs OF INFORMATION TECHNOLOGY-FOCUSED BUYOUT FUNDS BY GEOGRAPHIC FOCUS

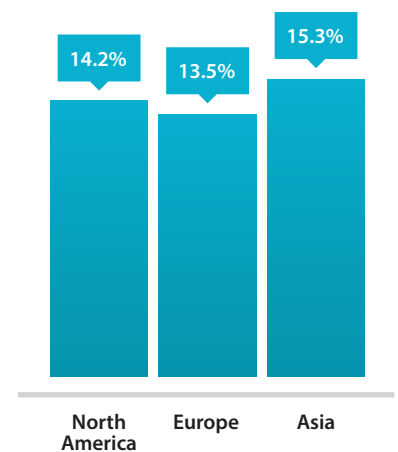
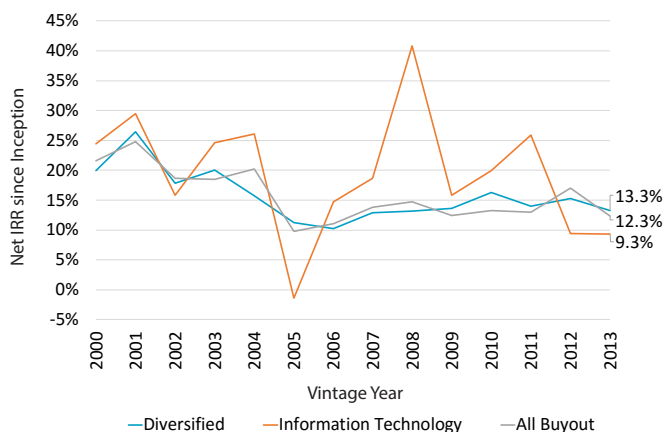
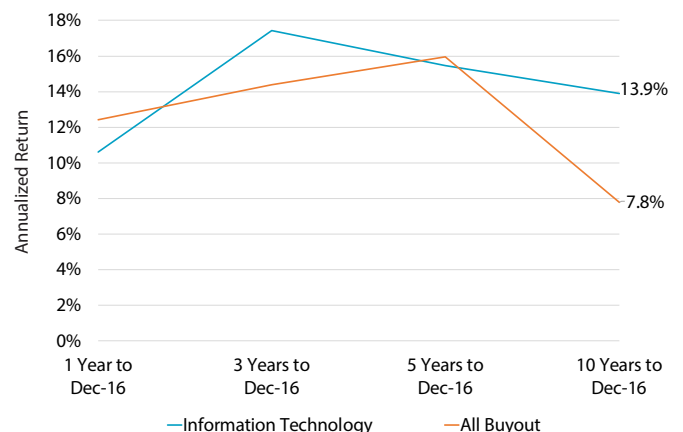


Fig. 5: Buyout - Median Net IRRs by Core Industry Focus



Source: Preqin Private Equity Online

Fig. 6: Horizon IRRs - Information Technology-Focused Buyout vs. All Buyout



Source: Preqin Private Equity Online

across the globe have presented private equity firms with many investment opportunities as well as the potential to generate above-average returns. Over the past decade, a number of IT firms have been involved in multibillion-dollar trade sales, leading to strong returns for private funds invested in these companies in the early stages.

Median net IRRs of IT-focused buyout funds are relatively consistent across the major markets. Asia-focused funds have recorded a higher figure (+15.3%) than funds investing in North America (+14.2%) and Europe (+13.5%), perhaps driven by

the growth of China's IT industry in recent years.

Over longer time periods, IT-focused buyout funds have generally outperformed the wider buyout industry: over the 10 years to December 2016, IT-focused funds outperformed all buyout funds by six percentage points and, while five-year horizon returns are at a similar level, IT-focused funds also outperformed over a three-year period (Fig. 6).

With the IT sector providing strong returns in the buyout market, it is unsurprising to see this fund type well represented in

the top performing sector-specific league table – the top three funds by net IRR are all active in the IT industry (Fig. 7).

OUTLOOK

As private equity investors continue to see strong distributions from their GPs, it is likely that these institutions will look to reinvest in the asset class. However, as the gap between the best and worst performing funds has recently widened, benchmarking funds against their peers and monitoring industry returns will be increasingly important for those seeking to manage a successful private equity portfolio.

Fig. 7: Top 10 Performing Sector-Specific Buyout Funds (All Vintages)

Rank	Fund	Firm	Core Industry	Vintage	Fund Size (mn)	Geographic Focus	Net IRR (%)	Date Reported
1	IPAX I	Ipax Capital	Information Technology	1994	105 CAD	North America	318.0	Jun-17
2	T3 Partners II	TPG	Information Technology	2001	378 USD	North America	93.9	Dec-16
3	Providence Equity Partners II	Providence Equity Partners	Information Technology	1996	363 USD	North America	78.5	Jun-17
4	HitecVision Private Equity III	HitecVision	Energy & Utilities	2002	690 NOK	Europe	72.0	Jun-17
5	Segulah I	Segulah	Consumer Discretionary	1997	200 SEK	Europe	64.3	Jun-17
6	ABRY I	ABRY Partners	Telecoms, Media & Communications	1989	35 USD	North America	64.0	Jun-17
7	OCM/GFI Power Opportunities Fund II	Oaktree Capital Management	Energy & Utilities	2005	1,020 USD	North America	58.8	Jun-17
8	Platinum Equity Capital Partners Fund I	Platinum Equity	Information Technology	2004	700 USD	North America	58.1	Sep-16
9	Boston Ventures VIII	BV Investment Partners	Telecoms, Media & Communications	2012	487 USD	North America	58.0	Dec-16
=	Pechel Industries II	Pechel Industries	Industrials	2005	125 EUR	Europe	58.0	Jun-17

Source: Preqin Private Equity Online

Fig. 8: Top 10 Performing Diversified Buyout Funds (All Vintages)

Rank	Fund	Firm	Vintage	Fund Size (mn)	Geographic Focus	Net IRR (%)	Date Reported
1	Auctus Fund I	Auctus Management	2003	38 EUR	Europe	239.8	Jun-17
2	Imperial Capital Acquisition Fund II	Imperial Capital Group	1996	30 CAD	North America	147.4	Jun-17
3	Clayton Dubilier & Rice I	Clayton Dubilier & Rice	1984	46 USD	North America	96.2	Jun-17
4	Nordic Capital Fund II	Nordic Capital	1993	110 EUR	Europe	85.1	Jun-17
5	Permira Europe I	Permira	1997	900 EUR	Europe	84.0	Jun-17
6	Herkules Private Equity Fund I	Herkules Capital	2004	2,000 NOK	Europe	79.8	Jun-17
7	Procuritas MBO Invest	Procuritas Partners	1990	254 SEK	Europe	72.0	Jun-17
8	Nordic Capital Fund I	Nordic Capital	1990	55 EUR	Europe	69.3	Jun-17
9	Axcel III	Axcel	2005	3,016 DKK	Europe	67.7	Mar-17
10	Bain Capital Fund IV	Bain Capital	1993	300 USD	North America	66.1	Jun-17

Source: Preqin Private Equity Online



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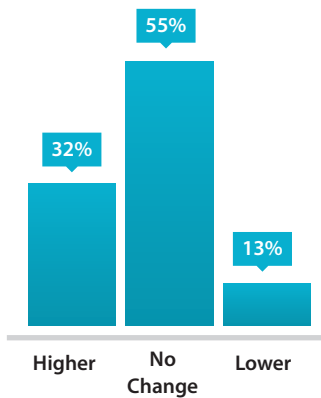
VENTURE CAPITAL DEAL FLOW AND COMPETITION

In an extract from Preqin's recently released **Venture Capital Fund Manager Outlook, H2 2017**, we examine fund managers' views on the current venture capital investment climate and their plans for the year ahead.

Key challenges identified by venture capital managers for the coming years include the exit environment, performance and deal pricing. Lofty valuations and an influx of LPs to the space have been a boon to fundraising, putting pressure on managers to keep the pace of deal flow, and most importantly, produce the high absolute returns that are the hallmark of successful venture capital GPs.

Established managers are also feeling pressure due to increased competition for deals from new GP entrants, the larger pool of available capital and a need to deploy capital in the marketplace; it is unsurprising that 32% of GPs reported that pricing for portfolio companies is higher than one year ago.

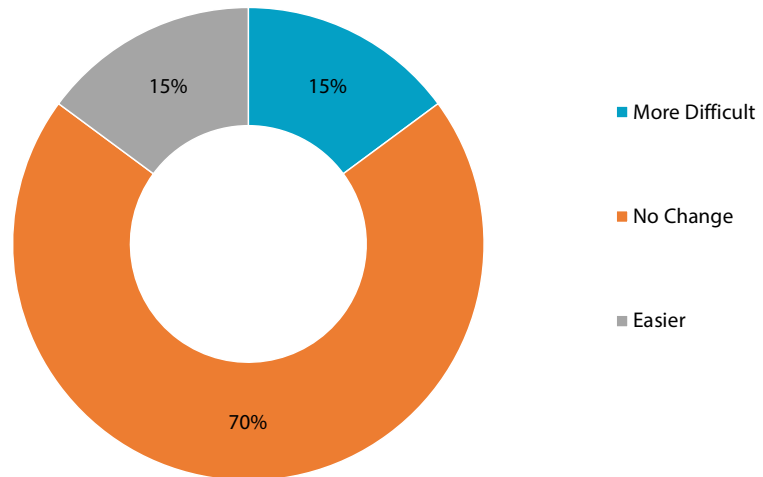
FUND MANAGER VIEWS ON PORTFOLIO COMPANY PRICING COMPARED TO 12 MONTHS AGO



Furthermore, GPs are more likely to agree to higher valuations for portfolio companies in order to simply secure a deal, as a result of the crowded environment. Competition among managers, cheap financing and a global increase in venture capital fundraising are just a few of the reasons why valuations and deal pricing have increased steadily in the recent past.

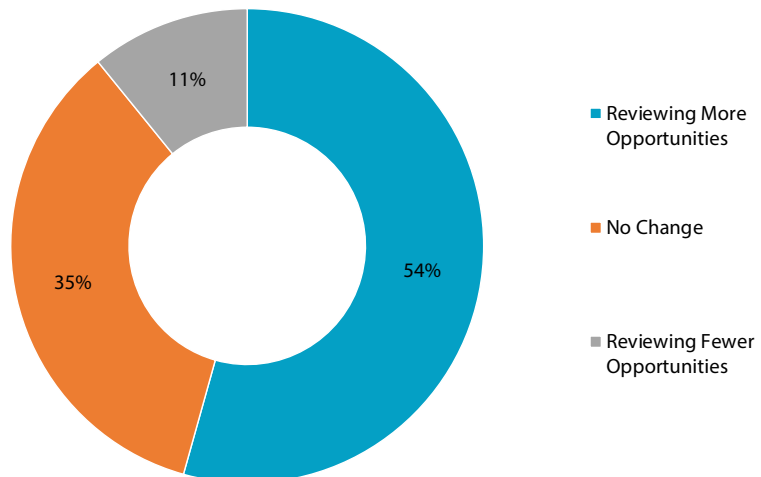
Deal prices are undoubtedly increasing, but the number of attractive investment opportunities has remained constant

Fig. 1: Fund Manager Views on the Difficulty of Finding Attractive Investment Opportunities Compared to 12 Months Ago



Source: Preqin Fund Manager Survey, June 2017

Fig. 2: Amount of Investment Opportunities under Review by Fund Managers Compared to 12 Months Ago



Source: Preqin Fund Manager Survey, June 2017

for the majority of fund managers; over 70% reported no change in their ability to source promising investment opportunities. However, over half of GPs are reviewing more opportunities now than 12 months ago. This uptick in activity is expected to continue, as the reach of venture capital investing continues to expand and developed platforms are brought into play across the spectrum, from seed to late stage investing.

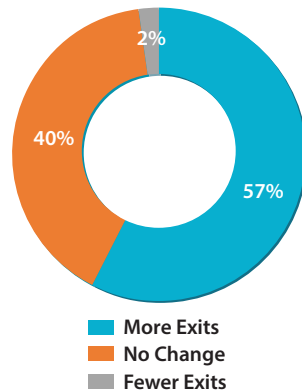
Fund managers are confident that the exit environment, which has shown promising signs of picking up over the past three quarters, will continue to gain momentum through to the end of 2017. The majority (57%) of respondents believe that there will be an increase in exit activity over the next year, while another 41% predict it will remain the same. An increase in exit activity would do much to satisfy the concerns of both GPs and LPs across the

alternatives space, particularly in venture capital.

The largest proportion (49%) of GPs have seen an increase in competition for venture capital assets over the last year, with just 4% experiencing less competition (Fig. 3). The most competitive marketplace for venture capital remains the US, with the majority of managers and activity based on the West Coast.

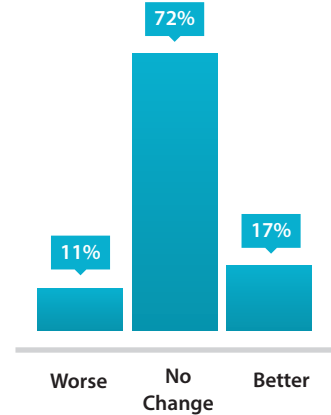
Fund managers were also asked about the level of competition within each distinct venture capital strategy, as shown in Fig. 4. The largest proportion (47%) of GPs saw an increase in competition for early stage investments. The strategy also had the largest proportion of GPs citing less competition than 12 months ago, showing that experiences can differ greatly between regions, geography and market timing. Over half (52%) of fund managers are facing the same level of competition for transactions at the expansion stage, and a further 41% have seen more competition.

AMOUNT OF INVESTMENTS FUND MANAGERS EXPECT TO EXIT IN THE NEXT 12 MONTHS COMPARED TO THE PAST 12 MONTHS



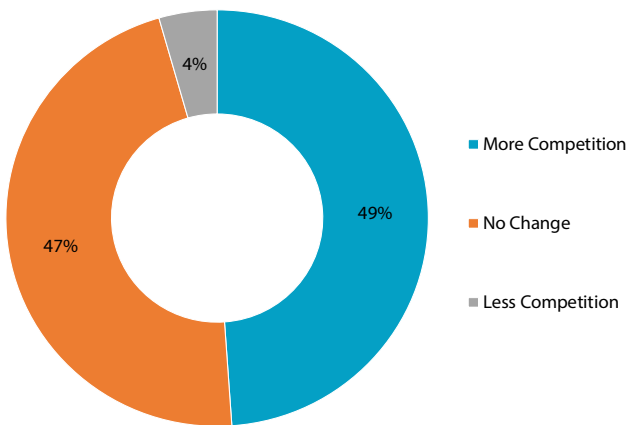
The majority (72%) of fund managers have seen no change in the terms for debt financing of venture capital investments as an acquirer over the past 12 months, while 17% reported receiving better terms. The cost of debt has played a strong part in the proliferation of alternative investing in a low interest rate environment in recent years. It has yet to be proven how

FUND MANAGER VIEWS ON HOW DEBT FINANCING TERMS FOR ACQUIRERS HAVE CHANGED OVER THE PAST 12 MONTHS



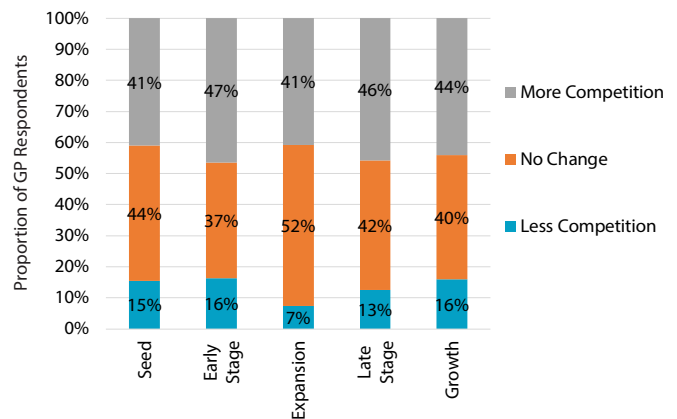
imminent increases in interest rates would affect levels of venture capital activity, but for now, both investors and managers would generally be satisfied continuing the momentum seen so far in 2017.

Fig. 3: Fund Manager Views on the Level of Competition for Transactions Compared to 12 Months Ago



Source: Preqin Fund Manager Survey, June 2017

Fig. 4: Fund Manager Views on the Level of Competition for Transactions Compared to 12 Months Ago by Investment Type



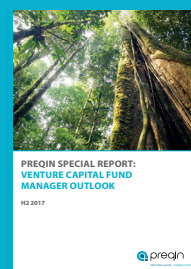
Source: Preqin Fund Manager Survey, June 2017

EXCLUSIVE PREQIN SURVEY RESULTS

Preqin surveyed private equity & venture capital fund managers across the globe in June 2017 to gauge their attitudes towards the asset class at present, their views on the key issues in the industry and their plans for the coming year. The results of these exclusive surveys are presented in Preqin Special Report: Venture Capital Fund Manager Outlook, H2 2017 and Preqin Special Report: Private Equity Fund Manager Outlook, H2 2017 respectively.

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OUTLOOK AND FUTURE PLANS

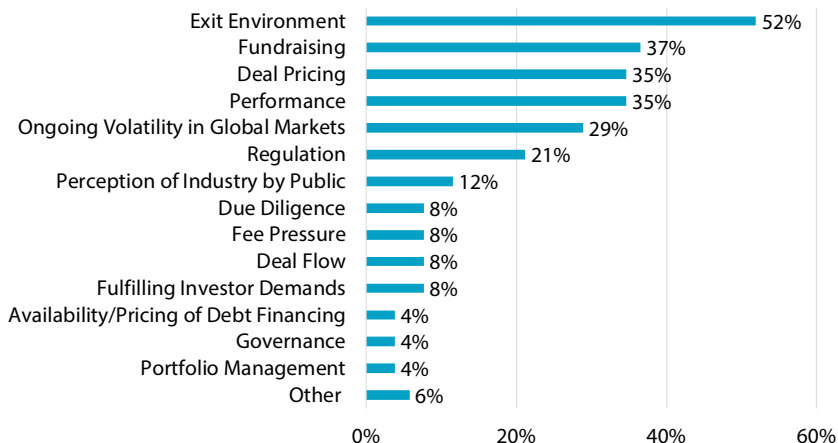
In this extract from Preqin's **Venture Capital Fund Manager Outlook, H2 2017**, we examine fund managers' views on the future of the asset class.

The exit environment, fundraising, performance and deal pricing stand out as the key issues affecting the venture capital industry in the minds of fund managers (Fig. 1). Generally, managers seem somewhat optimistic, with the exit environment being the only issue that was identified by more than half of GPs surveyed; and nearly 60% believe that the exit environment will improve over the next 12 months.

With the majority of GPs expressing no concern over their ability to source promising investment opportunities, it is no surprise that 65% of fund managers expect to deploy more capital in the next 12 months than in the previous year, including 44% that expect to commit significantly more (Fig. 2). Managers' confidence in the asset class informs on their reactions to market conditions, as the vast majority (86%) of fund managers in the process of launching funds have not altered their targeted returns based on current market conditions. This is also true for strategies and geographies targeted, with 83% of GPs stating that increased competition will not affect plans in these areas.

Over the next 12 months, a third of fund managers plan to offer more co-

Fig. 1: Fund Manager Views on the Biggest Challenges Facing the Venture Capital Industry in the Next 12 Months



Proportion of GP Respondents

Source: Preqin Fund Manager Survey, June 2017

investment opportunities to limited partners in their funds; 14% will offer more joint ventures, while 8% expect to decrease the amount of separate accounts offered (Fig. 3).

When asked about the expected timing of their next venture capital fund launch, 44% of fund managers stated that as at Q2 2017 it was already in market. A further 15% expect a launch in the second half of 2017, followed by 20% that will launch funds throughout 2018.

TIMEFRAME WITH WHICH FUND MANAGERS INTEND TO LAUNCH THEIR NEXT VENTURE CAPITAL FUND

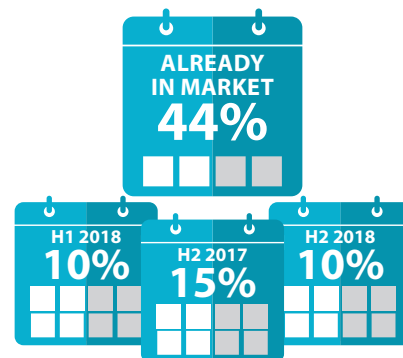
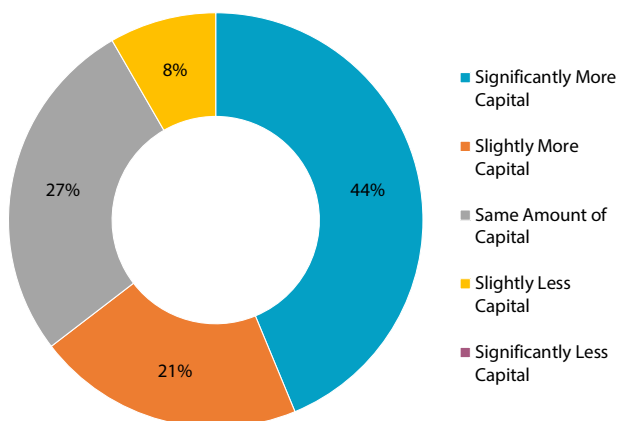
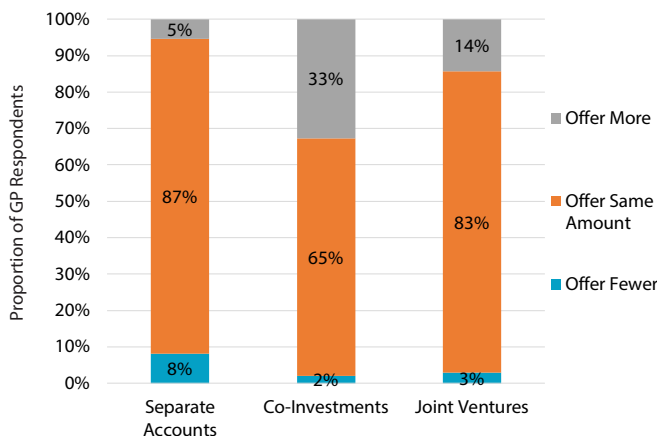


Fig. 2: Amount of Capital Fund Managers Expect to Deploy in the Next 12 Months Compared to the Past 12 Months



Source: Preqin Fund Manager Survey, June 2017

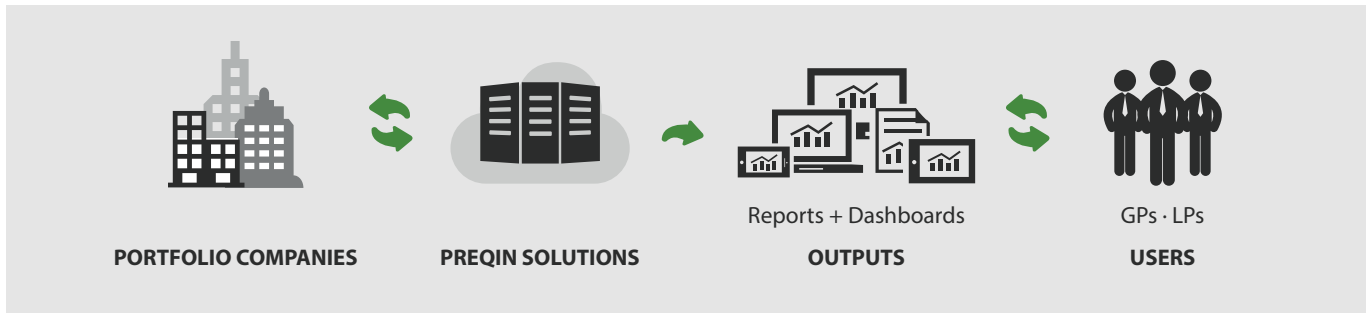
Fig. 3: Fund Managers' Plans to Offer Alternative Structures to Investors in the Next 12 Months Compared to the Past 12 Months



Source: Preqin Fund Manager Survey, June 2017

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INDUSTRY NEWS

In this month's industry news, we look at investor views on the key issues facing the private equity asset class in the next 12 months, as well as examining private equity funds that have recently closed.

APOLLO RAISES RECORD FUND

In July 2017, **Apollo Investment Fund IX** became the largest private equity fund ever closed at \$24.7bn, surpassing the previous record of \$20.4bn* set by **Blackstone Capital Partners V** in 2006. **Apollo Global Management's** latest offering is a buyout, distressed debt and corporate carve-out fund that makes investments across a range of industries.

This fund close has come at a lucrative time for mega funds, with four other buyout funds holding final closes on over \$10bn in the first half of the year: **CVC Capital Partners Fund VII** (€16bn, June 2017), **Silver Lake Partners V** (\$15bn, April 2017), **KKR Americas Fund XII** (\$14bn, March 2017) and **Vista Equity Partners Fund VI** (\$11bn, May 2017). **SoftBank Vision Fund** also held its first close on \$93bn in May and, with a target size of \$100bn, will overtake Apollo as the largest private equity fund when it reaches its final close.

PENSION FUNDS TARGETING BUYOUT FUNDS

With buyout funds delivering strong returns in recent years (see page 3), investor interest in these vehicles remains high. Here, we look at a selection of pension funds currently seeking buyout opportunities:

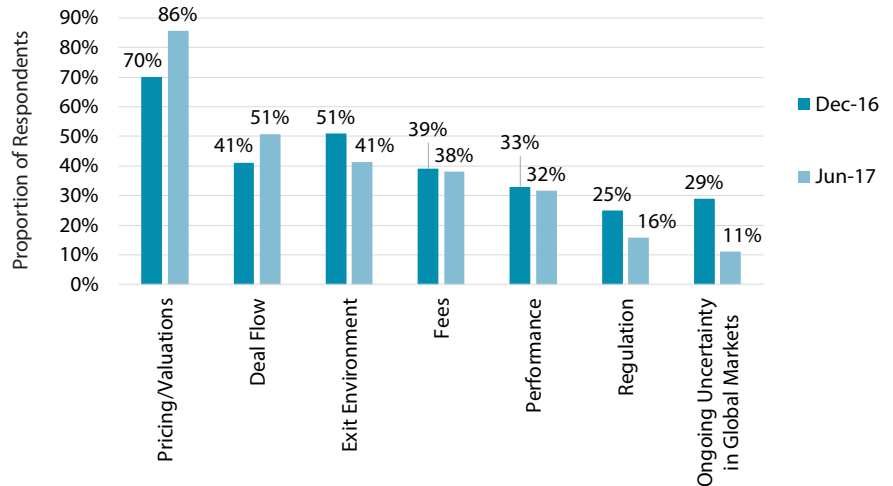
- Michigan-based **FCA Master Retirement Trust** will be making new private equity commitments in the coming year and is looking to invest \$250mn across four or five funds, targeting buyout and growth vehicles. The investor is open to allocating to new and existing fund managers.
- London-based **Shell Contributory Pension Fund UK** is also looking to add buyout vehicles to its private equity holdings in the coming year. The investor is targeting funds operating

*This fund was originally reported as closing on \$21.7bn; however, this has since been revised by the firm to \$20.4bn.

CHART OF THE MONTH



Investor Views on the Key Issues Facing Private Equity in the Next 12 Months, December 2016 vs. June 2017



Source: Preqin Investor Interviews, December 2016 - June 2017

This month's Chart of the Month is taken from the newly released **Preqin Investor Outlook: Alternative Assets, H2 2017**. Preqin interviewed 196 global institutional investors in June 2017 and the results show that investors are united in viewing high pricing for transactions as a key challenge facing private equity in the coming year. The proportion (86%) of investors citing high valuations as a key challenge has increased from Preqin's previous December 2016 survey (70%). Deal flow has risen up investors' list of concerns, from 41% of respondents in December 2016 to 51% in June 2017, while the proportion citing the exit environment as a concern has fallen over the same period.

- in Europe, North America and emerging markets while maintaining an open stance regarding industry.
- **Stichting Spoorwegpensioenfond**, a railway industry pension fund based in The Netherlands, is targeting opportunities in buyout funds, funds of funds and secondaries. The investor will look to allocate €80mn per fund and will target new and existing fund managers that can provide exposure to Europe and the US.

SHARE YOUR NEWS

Do you have any news you would like to share with the readers of **Spotlight**? Perhaps you are about to launch a new fund, have implemented a new investment strategy, or are considering investments beyond your usual geographic focus?

Send your updates to spotlight@peqin.com and we will endeavour to publish them in the next issue.

PREQIN GLOBAL DATA COVERAGE



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ALTERNATIVES COVERAGE	FIRMS	FUNDS	FUNDS OPEN TO INVESTMENT	INVESTORS MONITORED	FUNDS WITH PERFORMANCE	DEALS & EXITS
	28,185	50,546	19,064	14,723	26,216	287,884
	PRIVATE EQUITY*	HEDGE FUNDS	REAL ESTATE	INFRASTRUCTURE	PRIVATE DEBT	NATURAL RESOURCES
INVESTOR COVERAGE	6,744 Active Private Equity LPs	5,227 Active Hedge Fund Investors	5,903 Active Real Estate LPs	3,130 Active Infrastructure LPs	2,947 Active Private Debt Investors	2,882 Active Natural Resources Investors
FUND COVERAGE	17,901 Private Equity Funds	24,550 Hedge Funds	6,666 PE Real Estate Funds	1,213 Infrastructure Funds	2,382 Private Debt Funds	1,712 Natural Resources Funds
FIRM COVERAGE	11,938 Private Equity Firms	9,069 Hedge Fund Firms	4,162 PE Real Estate Firms	523 Infrastructure Firms	1,498 Private Debt Firms	995 Natural Resources Firms
PERFORMANCE COVERAGE	5,928 Private Equity Funds	16,977 Hedge Funds	1,746 PE Real Estate Funds	241 Infrastructure Funds	811 Private Debt Funds	513 Natural Resources Funds
FUNDRAISING COVERAGE	2,036 Private Equity Funds	15,832 Hedge Funds	1,145 PE Real Estate Funds	269 Infrastructure Funds	337 Private Debt Funds	380 Natural Resources Funds
DEALS & EXITS COVERAGE	BUYOUT 78,927 Buyout Deals** and Exits		VENTURE CAPITAL 141,597 Venture Capital Deals*** and Exits		REAL ESTATE 41,587 Real Estate Deals	INFRASTRUCTURE 25,773 Infrastructure Deals

Alternatives Investment Consultants Coverage:

563

Consultants Tracked

Funds Terms Coverage: Analysis Based on Data for Around

16,677

Funds

Best Contacts: Carefully Selected from our Database of over

418,552

Contacts



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*Private equity includes buyout, growth, venture capital, turnaround, private equity fund of funds, private equity secondaries, direct secondaries, balanced, hybrid, hybrid fund of funds, PIPE, co-investment and co-investment multi-manager funds.
 **Buyout deals: Preqin tracks private equity-backed buyout deals globally, including LBOs, growth capital, public-to-private deals, and recapitalizations. Our coverage does not include private debt and mezzanine deals.
 ***Venture capital deals: Preqin tracks cash-for-equity investments by professional venture capital firms in companies globally across all venture capital stages, from seed to expansion phase. The deals figures provided by Preqin are based on announced venture capital rounds when the capital is committed to a company.



PRIVATE EQUITY IN SWITZERLAND

Using data from Preqin's **Private Equity Online**, we provide an overview of the private equity & venture capital industry in Switzerland, including historical fundraising, investors, fund managers and deals in the region.



€2.6bn

Aggregate value of the 360 venture capital transactions completed in Switzerland since 2008.



€59bn

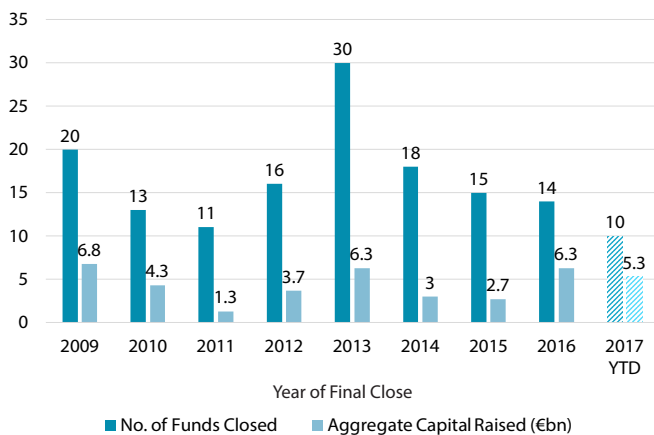
Aggregate capital raised by Switzerland-based private equity funds closed since 2009.



5.5%

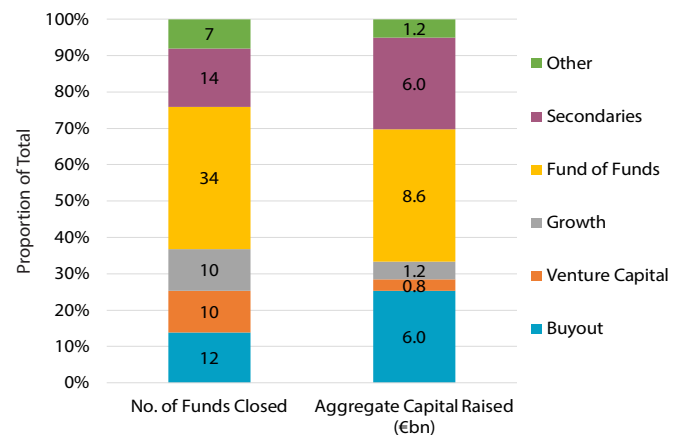
Average target allocation of Switzerland-based private equity investors.

Fig. 1: Annual Switzerland-Based Private Equity Fundraising, 2009 - 2017 YTD (As at August 2017)



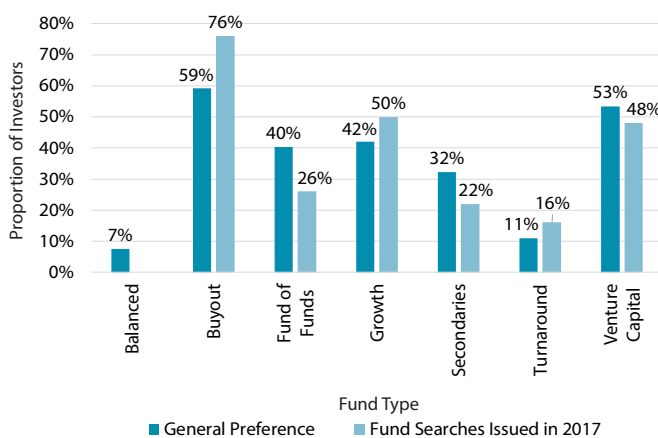
Source: Preqin Private Equity Online

Fig. 2: Switzerland-Based Private Equity Fundraising by Fund Type, 2013 - 2017 YTD (As at August 2017)



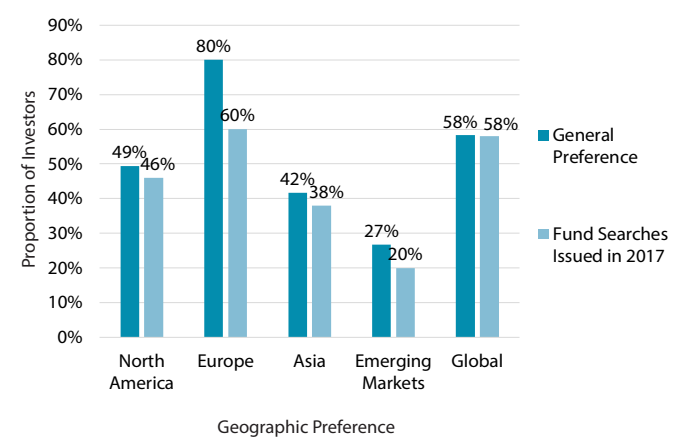
Source: Preqin Private Equity Online

Fig. 3: Switzerland-Based Private Equity Investors by Fund Type Preference and Fund Searches Issued in 2017



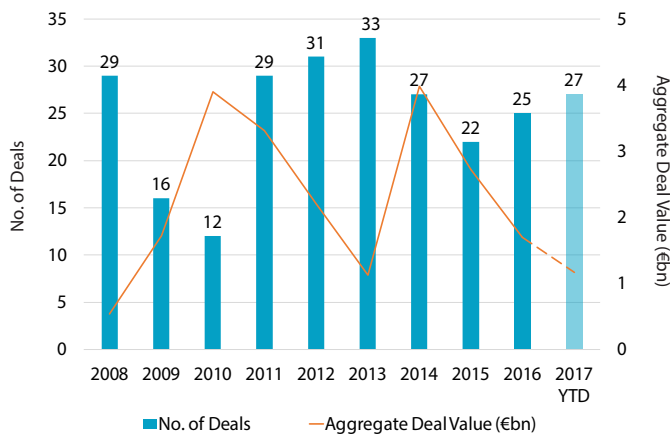
Source: Preqin Private Equity Online

Fig. 4: Switzerland-Based Private Equity Investors by Geographic Preference and Fund Searches Issued in 2017



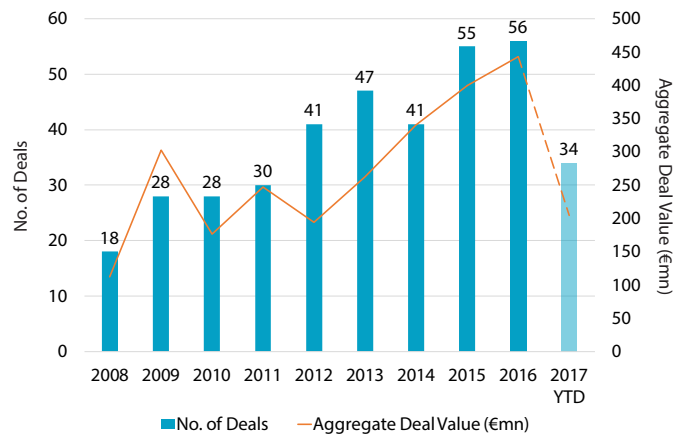
Source: Preqin Private Equity Online

Fig. 5: Private Equity-Backed Buyout Deals in Switzerland, 2008 - 2017 YTD (As at August 2017)



Source: Preqin Private Equity Online

Fig. 6: Venture Capital Deals* in Switzerland, 2008 - 2017 YTD (As at August 2017)



Source: Preqin Private Equity Online

Fig. 7: Five Largest Private Equity Funds Closed by Switzerland-Based GPs in 2016-2017 YTD (As at August 2017)

Fund	Firm	Type	Geographic Focus	Final Close Date	Fund Size (mn)
Partners Group Direct Equity 2016	Partners Group	Buyout	Global	Jul-17	3,000 EUR
Partners Group Secondary 2015	Partners Group	Secondaries	Global	Mar-16	2,500 EUR
Crown Premium Private Equity VI	LGT Capital Partners	Fund of Funds	Europe, US	Mar-16	1,250 EUR
Monte Rosa IV	Pictet Alternative Advisors	Fund of Funds	Emerging Markets, Europe, North America	May-17	815 USD
Capital Dynamics Global Secondaries IV	Capital Dynamics	Secondaries	Asia, Global	Jun-16	564 USD

Source: Preqin Private Equity Online

Fig. 8: Five Largest Switzerland-Based Investors by Current Allocation to Private Equity (As at August 2017)

Rank	Investor	Type	Allocation to Private Equity (€bn)
1	Pictet Group	Bank	7.3
2	UBS Wealth Management	Wealth Manager	4.4
3	Swiss National Accident Insurance Institution (SUVA)	Insurance Company	2.7
4	CA Indosuez Wealth Management	Investment Company	1.8
5	AXA Winterthur	Insurance Company	1.7

Source: Preqin Private Equity Online

DATA SOURCE:

Looking for more data on private equity in Switzerland?

Preqin's Private Equity Online is a leading source of information on institutional investors in private equity & venture capital funds worldwide, with more than 6,700 limited partners – including 1,736 located in Europe and 227 in Switzerland – of all types profiled and regularly updated following direct communication with our dedicated team of multilingual analysts.

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*Figures exclude add-ons, grants, mergers, secondary stock purchases and venture debt.



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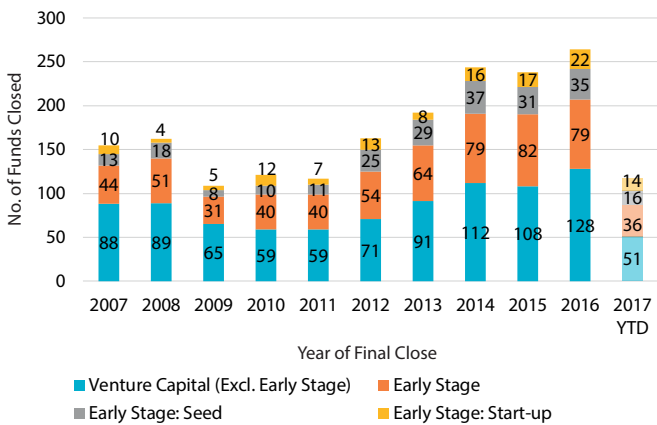
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EARLY STAGE VENTURE CAPITAL TRENDS IN NORTH AMERICA

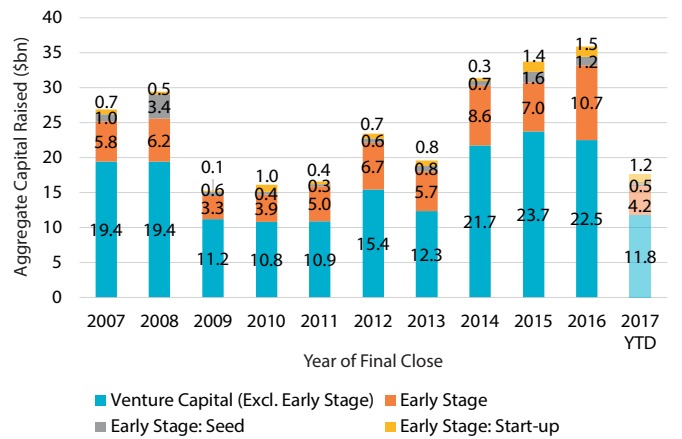
Using the latest data from Preqin's **Venture Capital Online**, we take a look at the early stage venture capital trends in North America, examining funds closed, aggregate capital raised, funds in market and more.

Fig. 1: North America-Focused Venture Capital Funds Closed by Type, 2007 - 2017 YTD (As at July 2017)



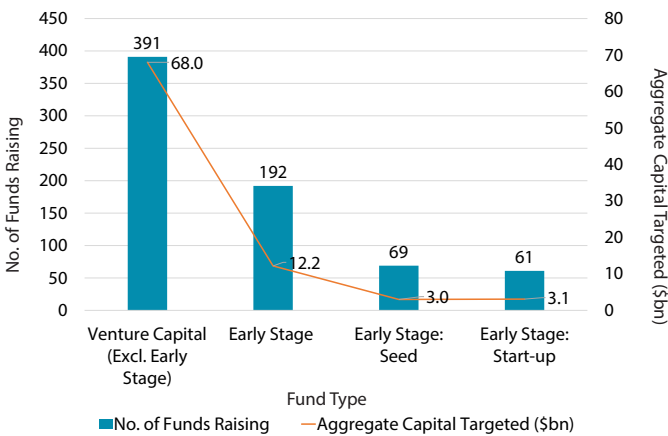
Source: Preqin Venture Capital Online

Fig. 2: Aggregate Capital Raised by North America-Focused Venture Capital Funds Closed by Type, 2007 - 2017 YTD (As at July 2017)



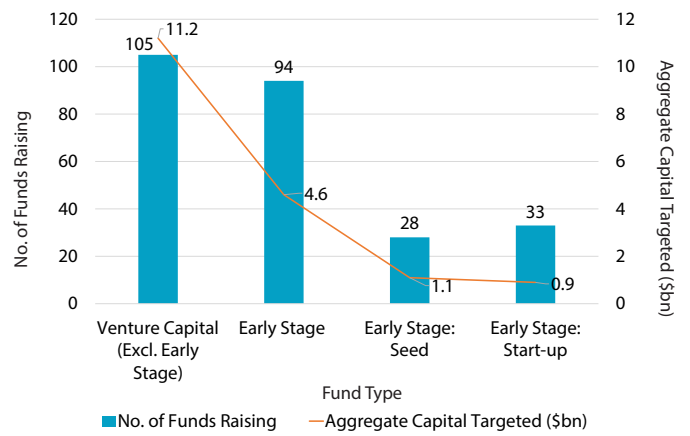
Source: Preqin Venture Capital Online

Fig. 3: North America-Focused Venture Capital Funds in Market by Type (As at July 2017)



Source: Preqin Venture Capital Online

Fig. 4: North America-Focused First-Time Venture Capital Funds in Market by Type (As at July 2017)



Source: Preqin Venture Capital Online

Fig. 5: Five Largest North America-Focused Early Stage Venture Capital Funds Closed in 2017 YTD (As at July 2017)

Fund	Firm	Fund Type	Target Size (\$mn)
Summit Partners Venture Capital Fund IV	Summit Partners	Early Stage	1,200
Lux Ventures V	Lux Capital Management	Early Stage	400
Upfront VI	Upfront Ventures	Early Stage	380
Versant Ventures VI	Versant Ventures	Early Stage	350
SignalFire Fund II	SignalFire	Early Stage: Seed	300

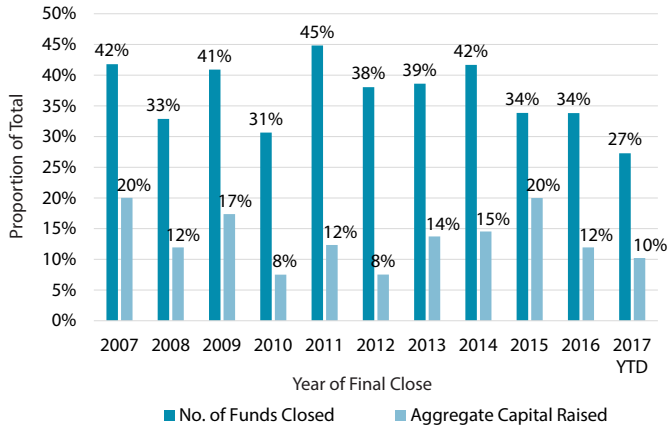
Source: Preqin Venture Capital Online

Fig. 6: Five Largest North America-Focused First-Time Early Stage Venture Capital Funds Closed in 2017 YTD (As at July 2017)

Fund	Firm	Type	Fund Size (\$mn)
Engine Accelerator Fund I	Engine Room	Early Stage: Start-up	150
Wildcat Technology Partners 2015	Wildcat Venture Partners	Early Stage	100
Next Coast Ventures I	Next Coast Ventures	Early Stage: Start-up	50
Refactor Capital	Refactor Capital	Early Stage: Seed	50
Future Ventures I	Future Ventures	Early Stage	50

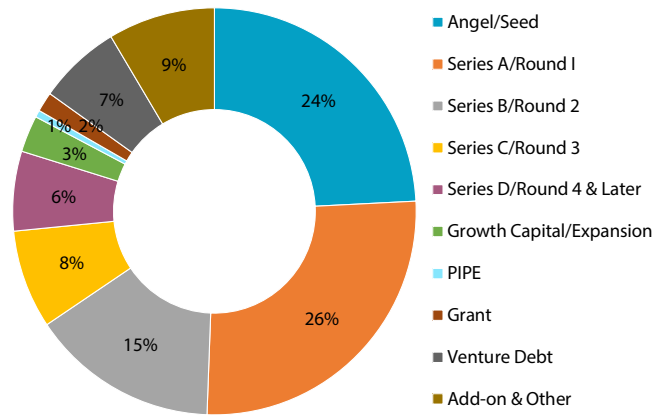
Source: Preqin Venture Capital Online

Fig. 7: North America-Focused Early Stage Venture Capital Fundraising: First-Time Fundraising as a Proportion of All Fundraising, 2007 - 2017 YTD (As at July 2017)



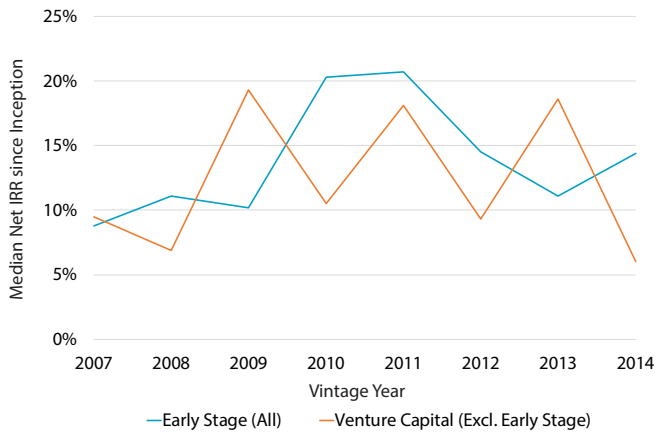
Source: Preqin Venture Capital Online

Fig. 8: North American Venture Capital Deals by Investment Stage, 2017 YTD (As at July 2017)



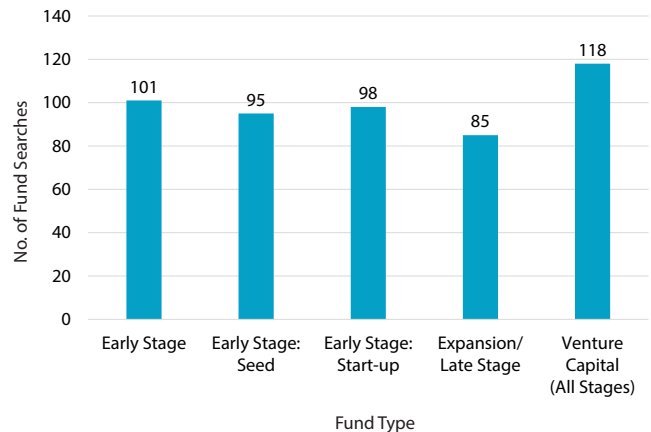
Source: Preqin Venture Capital Online

Fig. 9: Median Net IRRs of North America-Focused Venture Capital Funds (Vintage 2007-2014)



Source: Preqin Venture Capital Online

Fig. 10: Investor Fund Searches for North America-Focused Venture Capital Funds in the Next 12 Months by Type



Source: Preqin Venture Capital Online

Fig. 11: Five Most Active North America-Based Early Stage Venture Capital Investors by Number of Known Fund Commitments, 2007 - 2017 YTD (As at July 2017)

Investor	Type	No. of Known Commitments	Assets under Management (\$bn)
Greenspring Associates	Private Equity Fund of Funds Manager	32	5.2
University of Texas Investment Management Company	Endowment Plan	30	40.3
Adams Street Partners	Private Equity Fund of Funds Manager	26	28.9
University of Michigan Endowment	Endowment Plan	26	9.7
California Public Employees' Retirement System (CalPERS)	Public Pension Fund	22	323.5

Source: Preqin Venture Capital Online



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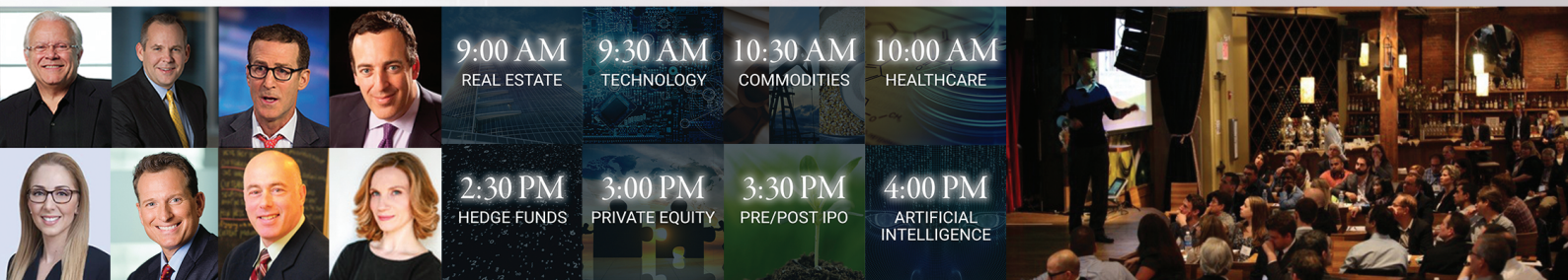
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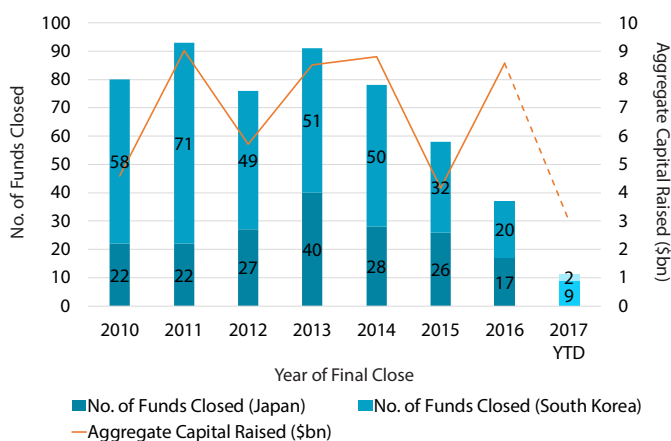
*Not all panels are finalized. If you would like to speak or form a panel, please contact us.



NORTHEAST ASIA

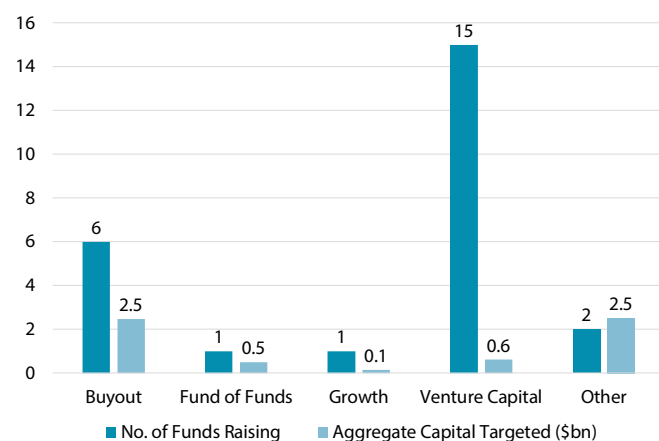
In this exclusive extract from the upcoming **Preqin Special Report: Asian Private Equity & Venture Capital**, we showcase historical Northeast Asian private equity & venture capital fundraising, funds in market and the top five largest fund managers in the region.

Fig. 1: Annual Northeast Asia-Based Private Equity & Venture Capital Fundraising, 2010 - 2017 YTD (As at August 2017)



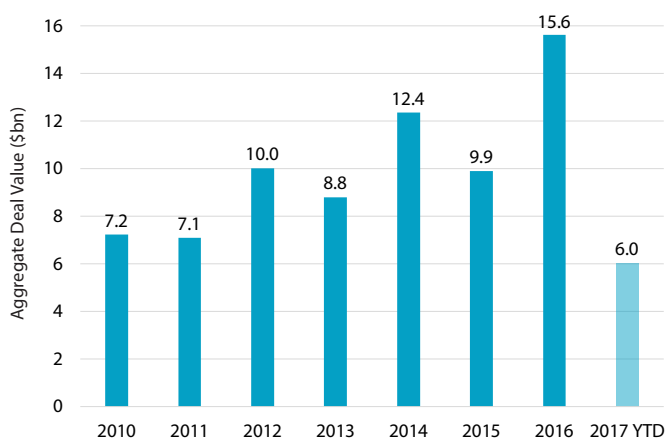
Source: Preqin Private Equity Online

Fig. 2: Northeast Asia-Based Private Equity & Venture Capital Funds in Market by Fund Type (As at August 2017)



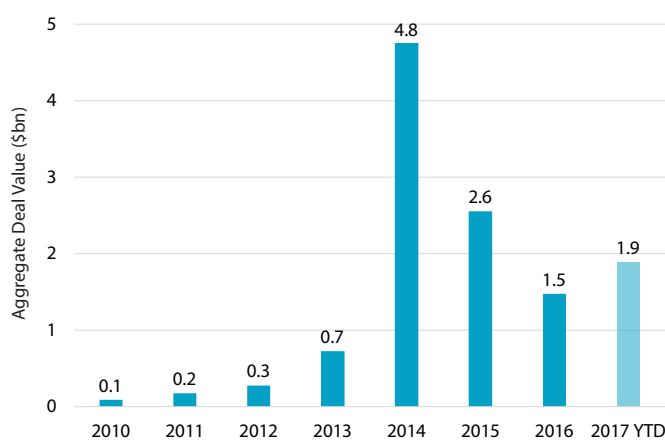
Source: Preqin Private Equity Online

Fig. 3: Aggregate Value of Private Equity-Backed Buyout Deals in Northeast Asia, 2010 - 2017 YTD (As at August 2017)



Source: Preqin Private Equity Online

Fig. 4: Aggregate Value of Venture Capital Deals* in Northeast Asia, 2010 - 2017 YTD (As at August 2017)



Source: Preqin Private Equity Online

Fig. 5: Five Largest Northeast Asia-Based Private Equity & Venture Capital Fund Managers by Aggregate Capital Raised in the Last 10 Years (As at August 2017)

Firm	Headquarters	Primary Strategy	Aggregate Capital Raised in Last 10 Years (\$bn)
MBK Partners	South Korea	Buyout	8.4
JAFCO (Japan)	Japan	Venture Capital	4.3
Hahn & Company	South Korea	Buyout	3.2
Korea Development Bank	South Korea	Buyout	2.8
Unison Capital	Japan	Buyout	2.5

Source: Preqin Private Equity Online

*Figures exclude add-ons, grants, mergers, secondary stock purchases and venture debt.



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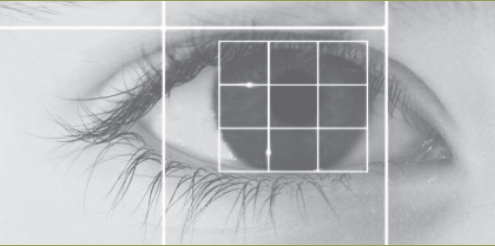
Conference	Dates	Location	Organizer	Preqin Speaker	Discount Code
Ai CEO Institutional Investment Summit 2017	18 September 2017	New York, NY	Africa Investor	-	-
LPGP Connect Private Debt Chicago	19 September 2017	Chicago, IL	LPGP Connect	Ryan Flanders	-
UK Private Equity Conference	21 September 2017	London	Private Equity Insights	-	30% Discount - UKPEC_Preqin
Asia PE-VC Summit 2017	21 - 22 September 2017	Singapore	DealStreetAsia	-	20% Discount - preqin
Banff Venture Forum 2017	21 - 22 September 2017	Banff, AB	Critical Path Group	-	-
DM Alternatives Conference	21 - 22 September 2017	Seoul	DarcMatter	-	--
India VC Summit 2017	22 September 2017	Bangalore	IVCA	-	-
IPE in Person – Investing in Private Debt	25 - 26 September 2017	Amsterdam	IPE	Ryan Flanders	-
SuperReturn Asia	25 - 28 September 2017	Hong Kong	KNect365	Mark O'Hare Felice Egidio Ee Fai Kam	10% Discount - FKR2433PRQW
Outperform Asia 2017	26 September 2017	Hong Kong	Outperform Group	-	-
Global Distressed Investments Forum	26 September 2017	London	WJ Global Group	-	-
CAIA Singapore	26 September 2017	Singapore	CAIA	Mark O'Hare	-
Channel Islands Funds Forum 2017	27 September 2017	Jersey	BL Global	Amy Bensted Tom Carr	-
Intralinks Luncheon	29 September 2017	Hong Kong	Intralinks	-	-

OCTOBER 2017

Conference	Dates	Location	Organizer	Preqin Speaker	Discount Code
Global Ventures Summit	1 October 2017	Los Angeles, CA	Parkpine Capital	Jesse Fahy	-
Indonesian Private Equity Tech Conference	5 October 2017	Jakarta	PETC Ltd.	-	-
Italian Private Equity Conference	5 October 2017	Milan	Private Equity Insights	-	30% Discount - ITPEC_Preqin
Australian Investors Summit 2017	5 - 6 October 2017	Sydney	marcus evans Summits	-	-
FundForum Middle East & Africa	9 - 11 October 2017	Dubai	KNect365	-	-
Latin Private Wealth Management Summit	9 - 10 October 2017	Cancún	marcus evans Summits	-	-
LendIt Europe 2017	9 - 10 October 2017	London	LendIt	-	-
Local Government Pension Investment Forum	11 October 2017	London	KNect365	-	-
AVCJ Private Equity & Venture Forum - Philippines 2017	11 October 2017	Manila	AVCJ	-	-
EURUS 2017	12 October 2017	Zürich	EURUS Forum	Elias Latsis	-
CEE Private Equity Forum	12 October 2017	London	C5	-	15% Discount - D15-999-PRQ18
South-East Asian Private Equity Conference	12 October 2017	Singapore	Private Equity Insights	-	30% Discount - SEAPEC_Preqin
2017 Midwest ACG Capital Connection	16 - 17 October 2017	Chicago, IL	ACG	-	-
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DATE: 10 - 12 October 2017
INFORMATION: <https://goo.gl/5YC1tS>
LOCATION: London
ORGANIZER: KNect365 Finance

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CEE PRIVATE EQUITY FORUM

DATE: 12 - 13 October 2017
INFORMATION: <https://goo.gl/7vGAtN>
LOCATION: Crowne Plaza London - The City, London
ORGANIZER: C5 Communications

C5's annual CEE Private Equity Forum will be taking place in London 12th – 13th October 2017. The forum is a two-day conference gathering of over 80 participants including LPs, GPs, banks, private debt providers and industry partners. Preqin members are eligible for an exclusive 15% discount with code: D15-999-PRG18

ALTERNATIVE INVESTMENTS CONFERENCE: FROM ALLOCATORS FOR ALLOCATORS

DATE: 18 October 2017
INFORMATION: <https://berylelites.com/>
LOCATION: City Winery, Soho New York City
ORGANIZER: BerylElites

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PRIVATE WEALTH MANAGEMENT SUMMIT APAC 2017

DATE:	30 October- 1 November
INFORMATION:	https://events.marcusevans-events.com/pwmsummitapac/
LOCATION:	Conrad Macao, Cotai Central, Macao
ORGANIZER:	marcus evans

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DATE:	2 - 3 November 2017
INFORMATION:	WomensAlternativeInvestmentSummit.com
LOCATION:	The Pierre, New York City
ORGANIZER:	Falk Marques Group

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2ND ANNUAL LPGP CONNECT PRIVATE DEBT BERLIN

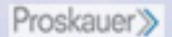
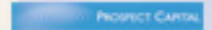
DATE:	7 November 2017
INFORMATION:	http://www.lpgpconnect.com/privatedebt/2nd-annual-lpgp-connect-private-debt-berlin/
LOCATION:	Berlin Marriott Hotel, Inge-Beisheim-Platz 1, 10785 Berlin, Germany
ORGANIZER:	LPGP Connect

LPGP Connect 2nd annual Private Debt conference brings together LPs and GPs from the global private debt community to analyse the latest trends in the market, build meaningful business relationships for long term growth and discover new investment opportunities around the globe.

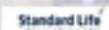
AIM SUMMIT

DATE:	8 - 9 November 2017
INFORMATION:	aisummit.org
LOCATION:	St. Regis Al habtoor City
ORGANIZER:	AIM Summit LLC

AIM Summit is connecting the world's most sophisticated investors with innovators generating pure Alpha. Hedge and Private Equity focused with exposure in Real Estate, Venture Capital, Private Debt, Cryptocurrencies and Infrastructure investing.



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2017 SHANGHAI GLOBAL PRIVATE EQUITY OPPORTUNITIES FORUM

DATE:	8 - 9 November 2017
INFORMATION:	http://www.thechinainvestor.com/en/conference/shanghai-global-private-equity-opportunities-forum
LOCATION:	Jing An Shangri-La, West Shanghai
ORGANIZER:	The China Investor

The China Investor will return to China in November 2017 for the Global Asset & Investment Opportunities Forum. We look forward to welcoming Chinese family offices and wealth managers, U.S. real estate developers and other stakeholders to the five star Jing An Shangri-La, West Shanghai for a two-day event featuring educational panels and plenty of networking opportunities.

GERMAN PRIVATE EQUITY CONFERENCE

DATE:	16 November 2017
INFORMATION:	http://pe-conference.org/german/register/
LOCATION:	Hotel Vier Jahreszeiten Kempinski, Munich
ORGANIZER:	Private Equity Insights

The German Private Equity Conference provides unrivalled networking opportunities in the German private equity market. On 16th November 2017, meet over 60 LPs, 80 GPs and 40 CxOs at the Hotel Vier Jahreszeiten Kempinski in Munich.

SUPERINVESTOR 2017

DATE:	14 - 17 November 2017
INFORMATION:	https://finance.knect365.com/superinvestor/?tracker_id=FKR2444PRQSP
LOCATION:	Hotel Okura, Amsterdam
ORGANIZER:	KNect365

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